



How We Help Partners Grow

Ancillary Challenges of SaaS Software Delivery Companies

- **Designing / Architecting** infrastructure that works best for you.
- Select **Infrastructure / Cloud provider** that is best suited for your use case (features, budget, location, efficiency, security, compliance, etc.).
- Creating resources on infrastructure / cloud provider (VM's, Database, Storage, etc.)
- **Securing** your cloud resources (network / permissions / database access / etc.)

Ancillary Challenges of SaaS Software Delivery Companies...

- **Optimizing** cloud resources for best efficiency (performance & cost) and **Scalability**.
- Setting up for **Failover + Backup + Disaster Recovery** (yes, you need this even on big names like AWS, Azure, Google, etc. as they have failed / had outages as well).
- Implementing measures to **Secure your SaaS software access** (Web Application Firewall, DoS Protection, Database Protection, etc.) along with **Speeding up** your software - delivery of media, static resources (CDN, etc)

SoftSys' Partner Value Proposition

- Your own **Dedicated or Extended Cloud & Infra management team**. You concentrate on core of your business – which is SaaS software development & it's sale while we handle & manage your Cloud & Hosted Infrastructure professionally (and 24/7).
- Your own **24/7 Manned Helpdesk** – Our tech team can handle helpdesk requests & issues from your end customers for issues related Cloud & Infra issues on 24/7 basis. You no longer need to have 24/7 team to provide immediate support to your end users.
- Your **Cloud & Infra monitored 24/7** – We will monitor your setup 24/7 through automated ways to ensure that it runs optimally & securely; thus delivering exceptional customer experience globally. In case something breaks, we will proactively work on it to fix it.

SoftSys' Partner Value Proposition...

- We will build a **Scalable solution** for your business – your only task will be to bring new customers & let current customers expand; we will take care of backend to ensure that it is scalable to your needs.
- **Cloud / Infrastructure of your choice** – We will support you irrespective of your Cloud / Infra provider. We have experts of **AWS / Azure / Google / Alibaba** cloud and can even provide custom infra in our data centers.
- **End to End Support** – We will work with you in designing, architecting, implementing, supporting, maintaining, updating, securing your setup – we will be available in entire process to ensure that we build a robust, secure & scalable setup for your needs.

Why SoftSys?

- **Vast Experience** – We have been in business since 2006 and serving customers 24/7 to address their cloud & IT challenges. We can foresee any upcoming problems & can help you avoid them pro-actively.
- **Tailor-made solution** – We understand that each business has different needs - hence we work closely with each customer of ours to understand their business challenges & work out a custom solution that is best for them & addresses their challenges.
- **Vast Expertise** – We have wonderful team of technical people and hence we can provide you with wide range of technology support – irrespective of operating system flavor (Linux / Windows), roles / features (Web / Database / Email / etc), infrastructure / cloud provider (On-premise / Hosted / AWS / Azure / Google/ etc).

Why SoftSys?...

- **Our Ideology** – We are infused with 4 main ideologies – Honesty, Transparency, Dedication & Accountability. These are keys to our success.
- **Our Partner (& not customer)** – We treat each of our clients as our partners – we are eager to learn about your business so that we can help you improve upon it and provide technological assistance to help you grow. We understand that we will grow only when our partners will grow!



Get in touch with us by emailing management@softsyshosting.com & we will work with you to ease your IT overheads & ensure secure system for your business.